

# SAN DIEGO DAILY TRANSCRIPT

September 10, 2009

## Bank Profiles

Read about local banking leaders and their financial institutions in this special report.



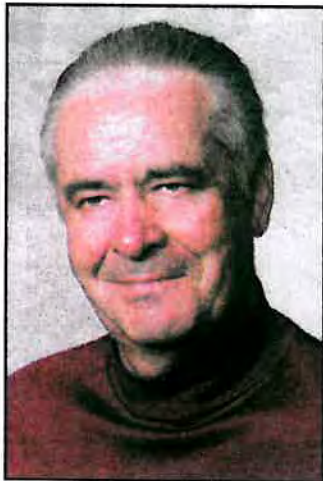
**Robert W. Bauchman**  
Region President  
Northern Trust  
Page 5



**Tory Nixon**  
Executive Vice President/  
San Diego Division President  
California Bank & Trust  
Page 4



**Irene Oberbauer**  
President & CEO  
San Diego County  
Credit Union  
Page 6



**Hans Ganz**  
President & CEO  
Pacific Trust Bank  
Page 3



**Gregory Garrabrants**  
CEO  
Bank of Internet USA  
Page 8

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**Tory Nixon**  
Executive  
Vice President /  
San Diego Division  
President  
California Bank &  
Trust

**T**ory Nixon is executive vice president and San Diego division president for **California Bank & Trust**, San Diego's largest locally headquartered bank.

Nixon has nearly 20 years of banking and finance experience, having served in various executive positions with **Bank of America**, **Bay Area Development Co.** and California Bank & Trust. Prior to his current role, Nixon managed California Bank & Trust's business banking division in California. As San Diego division president, Nixon oversees all banking activities in San Diego and Riverside counties, which includes, 31 offices, real estate banking, private banking and commercial banking as well as the U.S. Small Business Administration division for the bank in California. He is a member of the bank's Executive Management Committee and the Asset and Liability Committee.

Nixon has lived in and been actively involved in the San Diego community for most of the past 25 years. He is on the board of directors for the Economic Development Corp., San Diego Sports Commission and CDC Small Business Finance. He is also on the board of directors of Bay Area Development Corp., a real estate finance company in Walnut Creek, Calif.

In addition, Nixon played both college and professional football at San Diego State University and with the San Francisco 49ers. At San Diego State University, he was the football team captain in 1984. He played four years for the San Francisco 49ers and was a member of the 1988 Super Bowl XXIII championship team.

Nixon received his B.S. degree in Business Administration from San Diego State University. He is a graduate of Pacific Coast Banking School and of San Diego's Leadership Education Awareness Development (LEAD) program. He currently lives in Scripps Ranch with his wife Michelle, two sons and three stepchildren.

CB&T has over \$12 billion in assets, more than 100 branches statewide and is a subsidiary of **Zions Bancorporation** (Nasdaq: ZION). CB&T provides financial solutions for businesses and individuals that include commercial as well as small business lending, cash management, international banking, wealth management and online banking. Learn more at [calbanktrust.com](http://calbanktrust.com).

*Submitted by California Bank & Trust*